

JAGAN INSTITUTE OF MANAGEMENT STUDIES

Approved by AICTE, Ministry of HRD, Govt. of India



It is an amazing journey that not only teaches intricacies of management but also life lessons...



We inspire students to become leaders who build sustainable, shared prosperity. We aim to develop and prepare students who are industry ready, versatile, technically equipped and professionally well-groomed to take up challenges in all spheres of life in this rapidly changing world.





- Encouraging students to interrelate theoretical knowledge with real-world situations.
- Challenging our students to expand their knowledge and intellectual horizons so they advance towards sustainable career opportunities.
- Preparing students as responsible leaders by inculcating essential skills and providing beneficial learning experience.
- Motivating students to pursue innovative lines of thinking so they can make a positive impact in the world of business and society at large.

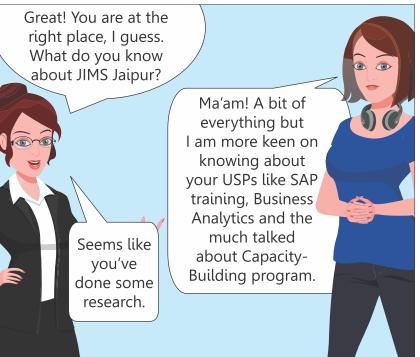
RANKING

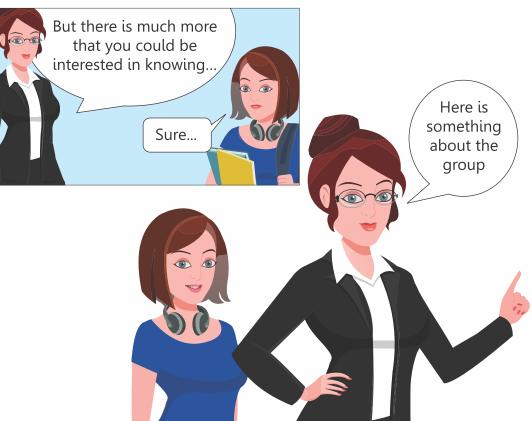
- Ranked 4th in Rajasthan, India as per Competition Success Review for the Best B-School Survey 2018
- Ranked 29th amongst top 50 B-Schools by Chronicle of Career and Education, February 2019











30 glorious years of imparting quality education...



Jagan Institute of Management Studies Jaipur (Rajasthan)



Jagannath International Management School Kalkaji, New Delhi



Jagannath University Village Rampura, Tehsil Chaksu, Jaipur (Raj.)



Jagannath International Management School Vasant Kunj, New Delhi



Jagan Institute of Management Studies Sector-5, Rohini, New Delhi



JIMS Engg. Management Technical Campus Knowledge Park-III, Greater Noida, U.P.



Jagan Institute of Management Sciences Sector-3, Rohini, Delhi



Jagannath Gupta Institute of Engg. & Technology Jaipur (Rajasthan)





There's more...chalo ab Sumit Sir se mil kar aate hain since you wanted to know about the capacity-building program.

Mr. Sumit is a great mentor and strategist and we all look up to him for his acumen.



Advisory Council

Mr. Manish Gupta

Chairman, Jagan Nath Gupta Memorial Educational Society

Mr. Raj Singh Nirwan

Ex. Chairman and Managing Director National Textile Corporation (Govt. of India) New Delhi

Prof. H.L. Verma

Vice - Chancellor, Jagan Nath University, Bahadurgarh

Mr. K. N. Mathur

Society Representative

Mr. Tanmay Patnayak

Registrar, Jagan Nath University

Mr. Ajit Singh Sodha

Managing Director, AASK AISIM Pvt. Ltd.

Mr. Deepak Gupta

President, Shri Ram Global School, Jaipur

Dr. J.K. Goyal

Director, Jagan Institute of Management Studies, Rohini, Delhi

Mr. N.K. Bairwa

Retd. IAS & Former Chairman Rajasthan Public Service Commission, Ajmer

Dr. Jitendra Rathore

Director, JIMS Jaipur

Mr. Sumit Agrawal

Vice President, JIMS Jaipur



Sir, she is Riya.
She wants to know about the Capacity-Building program.



Sure, as the name suggests, the program is designed to build the capacity of new joiners. It is a 3 week-long fully residential program. The program ensures growth and development of a student on various facets like behavior, teamwork, IQ and EQ, adaptability, presentation skills and more.

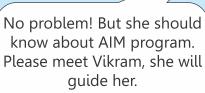
Activities like yoga, corporate quest sessions, workshops, field projects, mock drills, trekking etc are few highlights of the program. Around 30+ senior professionals from corporate and other spheres visit the campus to share their learning and mentor the students. It is very rigorous but highly effective.







Actually she has yet to complete the admission process.







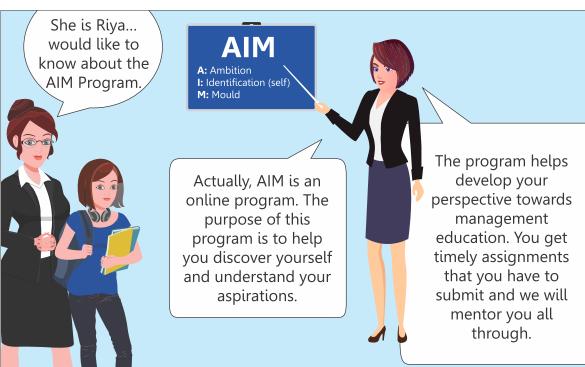








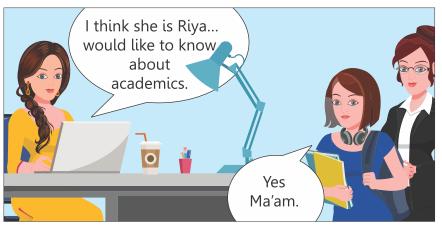














To begin with, I would like to share that we update our curriculum on regular basis in tune with industry requirements. Faculty council and industry experts from different domains have regular meetings together.

We conduct **CAP** sessions every week. This substantiates the concepts that you study.

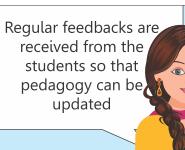




Then there are Live Projects, NGO Internship and Summer Internship, Industrial Visits and much more!



You will have excellent mentors who have rich industry experience...



Let me know if you want to know more.

Ma'am, I have heard that you offer a major in Business Analytics. What are the prospects? Why has the demand for Business Analytics surged in recent times?



Semester - 1

Marketing Management
Principles of management
Organisational Behavior
Financial Accounting
Business Communication-I
Managerial Economics
Quantitative techniques
Digital Marketing
Capacity Building
Live Projects
Winter/NGO Internship

Semester - 2

Human Resource Management
Business Research Method
Supply chain Management
Consumer Behavior
Operation Management
Macroeconomics
Legal Aspect of Management
Financial Management
Mgmt. in Block chain Tech.
Business Analytics Workshop
Live Projects
Communication Workshop

Semester - 3

Strategic Management

Major Elective 1

Major Elective 2

Major Elective 3

Major Elective 4

Minor Elective 1

Minor Elective 2

MOOC

Summer Internship

SAP Training

Field Project

Semester - 4

Business Ethics and Corporate Governance.

Major Elective 1

Major Elective 2

Major Elective 3

Minor Elective 1

Minor Elective 2

MOOC

Capstone Project

Bouquet of Electives

MARKETING

- Product and Brand Management
- Advertising Management
- Marketing of Services
- Sales and Distribution Management
- Retail Management
- Rural Marketing
- Customer Relationship Management
- International Marketing
- Industrial Marketing
- Strategic Marketing Management
- Integrated Marketing Communication
- Digital and Social Media Marketing

HUMAN RESOURCES

- Talent Acquisition
- Compensation Management
- · Training and Development
- Strategic Human Resource Mgmt.
- Industrial Relation and Labour Legislation
- OD and Change Management
- Performance Management
- International HRM
- Employee Relations & Labour Laws
- Strategic HRM
- Team Dynamics at Work
- Cross Cultural Management
- Human Resource Metrics & Analytics

FINANCE

- Taxation
- Investment Banking
- Security Analysis and Portfolio Management
- Management of Financial Services
- Banking and Financial Institution Management
- International Financial Management
- Investment & Portfolio Management
- Business Valuation and Corporate Restructuring
- Financial Derivatives
- Valuation
- Financial Modeling Using Spreadsheets

INFORMATION TECHNOLOGY

- Operations Management
- Total Quality Management
- Operations Research Applications
- Pricing and Revenue Management
- Operation Strategy
- Management of Manufacturing Systems
- · Sourcing Management
- Supply Chain Analytics
- Project Planning & Control

BUSINESS ANALYTICS

- Web & Social Media Analytics
- Finance & Risk Analytics
- HR Analytics
- Operations Analytics
- Accounting Analytics
- People Analytics
- Marketing & Retail Analytics
- Supply Chain & Logistics Analytics

ENTREPRENEURSHIP

- Entrepreneurship Concepts and Applications
- Business Environment & Regulatory Frameworks for startups
- Business Strategy & Planning for Start-ups
- Project Appraisal and Finance for Start-ups
- Effective fund raising for Entrepreneurs
- Developing & Managing Family Business
- Taxation for Entrepreneurs
- Project Work- Preparing & Presenting a Business Plan



As you know that there is an abundance of data and with the increase in adoption of technology; humongous and unimaginable data is being generated every moment.

This data is to be harnessed by experts in order to make sound decisions and strategies and that is where the role of Analytics comes in

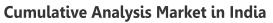


Hmm...

I have heard that management professionals with sound knowledge of Business Analytics get fat pay-cheques

Is that true?

You have heard it right but
I would say that when you excel in any
sphere of life or any skill, success comes
to you and money as well. Do not think
about pay-cheques yet; focus on learning
instead and everything will be in place.



= \$30 billion

Domestic Analysis market = \$3.03 Billion

Expected to Grow **2x By 2025**



1,50,000

New Openings in Data Science

62%Growth on 2021

Business Analytics

Business Analytics is the process by which businesses use statistical methods and technologies for analyzing historical data in order to gain new insights and improve strategic decisionmaking.

This is a practical oriented, experiential program spread over 2 weeks which includes hands-on experience to Business Analytics using various models and case studies.

This helps a student to understand the nuances of Analytics and how one can make business decisions based on various types of data collected by the organization to make the organization more competitive.

Top skills you will learn

Predictive Analytics using R or Python, Machine Learning, Data Visualization, Big Data, Natural Language Processing

Job Opportunities

- Data Analyst
- Data Scientist
- Data Engineer

- Product Analyst
- Machine Learning Engineer
- Decision Scientist

Ma'am, can you introduce me to the faculty and mentors?





Mr Sanjay Bajaj Associate Professor

Mr Sanjay Bajaj is an MBA from IMT, Ghaziabad and an engineer (B.E.) in Mechanical. He has over 25 years of rich experience in the industry and

was working as Senior Manager (Marketing) with Autopal Industries Ltd. before joining academics.

He was instrumental in establishing pan-India dealership network (for replacement market LED lighting product); developing business activities in OEM segment with some of the premium brands and; successfully executing business activities in various industrial projects (in government as well as private sector).



Ms. Vandana Singh

Ms. Vandana Singh has submitted her Doctoral research. She is an MBA with specialization in Marketing and Finance areas.

Ms. Vandana is leading academics at JIMS, Jaipur and is responsible for curriculum updates, FDPs and other activities related to academic excellence and ensuring regulatory compliances.

She has worked with the likes of Reliance Capital Asset Management, HBL Global and Reliance Communication apart from serving with some renowned names in academics.

She is passionate about bringing value to academic function by introducing courses that are the most relevant, in-demand and also futuristic.



Ms. Amrita Jaiswal

Ms. Amrita Jaiswal is an MBA and has qualified UGC – NET. She is pursuing her Doctorate and specializes in marketing area as well as finance.

After completing her internship with the Aditya Birla

group, she worked with an NGO, an advertising company and with a venture in to Ayurveda products.

During her stints she handled the projects for clients like Tanishq, Kajaria etc. She also executed some marketing campaigns like "Amrit Kalash" that were a huge success.

Ms. Amrita brings her experiential learning to academic sessions that helps create a lot of value to the learning of students.



Ms. Vikram Kanwar

Ms. Vikram Kanwar has done her Masters in Commerce and has qualified UGC – NET. She is pursuing her Doctorate and specializes in finance and economics (areas).

She has successfully competed Level – I of Universal Human Values program (FDP) offered by AICTE.

Ms. Vikram has also earned a Post Graduate Diploma in Banking & Finance from the coveted NMIMS, Bombay.

She successfully completed her one year internship from Indian Oil Corporation where she worked on tax compliance and had exposure to SAP.



Dr. Rahul Swami

Dr Rahul Swami is a Doctorate in Management and an MBA. He has rich industry as well as academic exposure and lays special emphasis on teaching via cases.

Apart from working with some leading names in management education like Icfai Business School (IBS), he has earned credentials like FDP from IIM, Indore; Dale Carnegie (USA); UGC – NET etc.

Dr. Swami has worked with the likes of ICICI Bank and Zee Telefilms. He has also been awarded IBSAF Best Teacher award and has some commendable research publications to his credit.



Dr. Richa Mitra

Dr. Richa Mitra is a Doctorate from Aligarh Muslim University (AMU). She is an MBA and specializes in HRM and related subjects like Organizational Behavior, Strategic HRM etc.

Previously, she has worked in the capacity of Director (Academics) and Dean (Academics) with JIMs, Jaipur.

Dr. Mitra is a Certified Trainer from ISTD, New Delhi and is a Member (HR Committee to the Board) and Corporate Trainer and Consultant to Arth Microfinance Pvt. Ltd.

She has many national and international publications to her credit.



Dr. Rajesh Sinha

Dr. Rajesh Sinha is a visiting faculty with JIMS, Jaipur and a Senior Program Manager with National Centre for Excellence with Lady Hardinge Medical College (LHMC), New Delhi, india. Dr Sinha has earned a Ph.D. in Accounting and Finance from prestigious Indian Institute of Management, Indore. Dr. Sinha is:

A Fellow Cost Accountant from Institute of Cost Accountants of India

A Post-Graduate in Health Economics from Indian Institute of Public Health

A Fellow – Centre for Global Health Economics, University College of London, UK

A qualified independent Director from the Indian Institute of Corporate Affairs

Apart from these, he has led many Research Projects for Government and Semi-Government organizations. His research work has been published in the most renowned national as well as international journals.



CA Prashant Sipani

CA Prashant Sipani is a practicing Chartered Accountant, a Company Secretary and a Post-Graduate in Management (Finance). He deals in to various areas like Corporate Laws, Project

Financing, Statutory Audits, Taxation, Tax Audit etc.

He has been associated with industries like Pharmaceuticals, Chemicals, Banks, NBFCs, Marbles and Granites, Gems and Jewelry, Textiles, Real Estate and IT etc.

He is a seasoned academician (visiting faculty) who has been teaching and mentoring students for over 20 years and has been associated with some premium names in management education. He remains update with business and economic trends and shares his perspectives on some elite platforms from time to time.



Prof. Girish Goyal

Prof. Girish Goyal is a Doctorate in Finance with an impressive record of qualifications like MBA, PGDIMM, FCA, FCS, ACMA and LLB.

He has been a visiting faculty with some of the most prominent names like NIAM, FDDI (GoI), MNIT, University of Rajasthan and many more.

He has been a regular key speaker with CA Institute and; Guest Faculty with the likes of ICAI and ICSI.

Prof. Goyal has also worked as Financial Controller cum Company Secretary in BOB Housing Finance Ltd., Jaipur. He has also served as Finance Manager with Birla owned National Engineering Industries Ltd., Jaipur and as a Finance Executive with Sipta Coated Steels Ltd., Mumbai.

His name reflects in Boards and Committees of some of the premier organizations/institutions viz., ICAI, ICSI etc. and has bagged many fellowships and awards throughout his career.

Prof. Girish Goyal also has an exhaustive list of publications to his credit.



Ms. Akanksha Bhardwaj

Ms. Akanksha has done her Masters in Accounting and Business Administration and has qualified UGC – NET.

She is passionate about human resource management related

areas.

She has developed knowledge & skills in the role of a Change Agent, analyzing the changing environment, observing the system gaps, and formulating the customized solutions to ensure improved performances at both organizational and individual level by way of training sessions.

She is a certified soft skills and corporate trainer.



Er. Bhawani S. Sharma

Mr. Bhawani Sharma is an M.Tech. and B.Tech in Computer Science. He manages the IT function at JIMS, Jaipur and has conceptualized, designed and developed ERP and LMS applications for the institute.

Mr. Sharma also takes care of the Digital Marketing/Social Media Management for the organization. He also teaches Digital Marketing and mentors students on projects where there is application of technology.

He has strong industry exposure and has worked for the companies like Girnar Soft, iGate India (later merged with Capgemini). Mr. Sharma has been awarded by Ministry of HRD for Smart India Hackathon for three consecutive years: 2018, 2019 and, 2020.



Santosh Kumar

Mr. Sanosh Kumar is a Masters in Statistics from the coveted Banaras Hindu University (BHU), Varanasi. He is a SAS certified Base Programmer from North Carolina. U.S.A.

He has been associated with different statistical/ analytics projects with CRO, pharmaceutical companies, Research and Development division of clinical trial and Government to facilitate their statistical and analytics requirements and to help them in quantitative decision making.

He has worked with the likes of JSS Medical Research (formerly MAX Neeman), WIPRO, Ranbaxy Research Laboratory and TATA Consultancy Services Ltd.

He has attended and represented in a number of professional trainings, conferences, seminars and workshops.





Ma'am, I heard about Digital Marketing & SAP training as well. How does this knowledge help?

Like I told you, our course curriculum is updated every year and technical know-how is a must these days so it is an integral part of our course curriculum. Let us meet Mr. Bhawani who is an M.Tech. and takes care of this domain.





Hello, this is Riya. She is seeking admission in management program and wants to know about our Digital Marketing course and SAP.



Sure! Take a look at these statistics Riya and you will have your answers.

Management graduates have to have sound understanding of technology these days and that is why we have incorporated these courses.





You will be surprised but this is done by the students. We guide them where required.

Top Skill in Demand



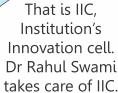
That's interesting! And what is SAP all about?

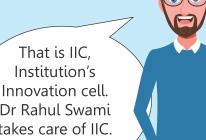
I am glad you asked. It stands for System Analysis Program Development. It is an ERP that connects all parts of a business into an intelligent suite on a fully digital platform. SAP, thus, replaces the process driven, legacy platform. Take a look at the fact-sheet on the wall. Almost 77% of the world's transaction revenue touches an SAP system.

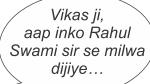


18,300+

Sir! I heard about some Innovation Cell as well. What happens there?









is the world's #1 cloud business software company

	'	-
45 years	of experience working with companies around the globe.	
91%	of Forbes Global 2000 are SAP Customers.	
200 M	cloud users leverage SAP solutions in 180 countries.	
208 / 250	top retailers in the world run SAP solutions.	-
8/8	of the most innovative automotive companies in the world run SAP solutions.	
46/ 50	world's safest banks run SAP solutions.	
97 /100	Top universities in the world run SAP solutions.	Sals
7/10	of the best hospitals in the world run SAP solutions.	
41,100+	consumer products companies in 134 countries are innovating with SAP	

WHY SAP

Rock-solid data security

SAP receive global certification from the British Standards Institute

Top tier partnerships

Microsoft, Alibaba, Amazon, Google, IBM, and other leaders

Customized solutions

Increased Productivity and Efficiency

Cost Efficient Use

Data Analysis and Reporting



Benefits of a SAP Training

solutions.

Partners worldwide













Industrial Visits





















SAP

Summer Internships

Live Projects

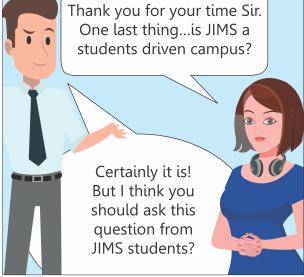
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Riya bids good bye to Dr Swami and leaves. On her way she meets one of the students of JIMS named Karan.



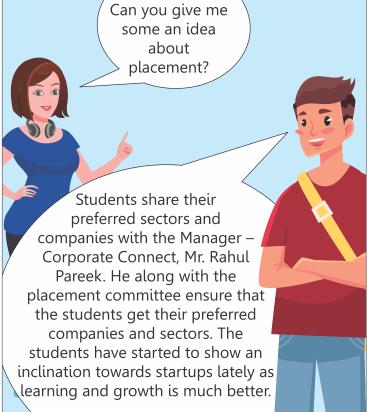


I have heard that students manage a lot of activities around here and that they have a say...

That's true. Management adopts a democratic approach and gives due consideration to students' suggestions. We have student committees here that are more like departments in an organization. We work like managers. The committee members are also shuffled every 45 days so that everyone gets exposure across functions.





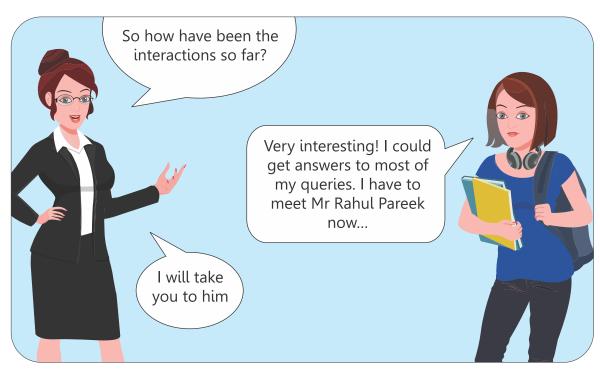


























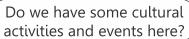


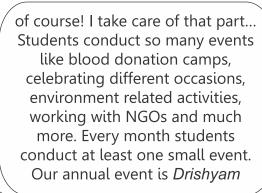
















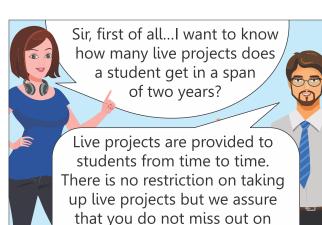


That must be a lot of fun!







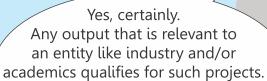


your academics.

6



Very interesting indeed!
Is interviewing HR
professionals, entrepreneurs,
conducting surveys also
considered as a live project?





Are these paid projects?

You get paid as well as unpaid assignments but the main consideration should be learning. Live projects help strengthen your credentials and makes you stand apart.



I am sure Sir!
I am familiar
with summer
internship but
what is winter
internship all
about?















































































Winter internship is also called NGO Internship as the students get to work in the NGOs for ten to fourteen days. This makes the students feel more responsible for the society and helps inculcate human values

That makes so much sense.

Something that I never heard of before.

What is the duration of Summer
Internship Sir? And is it a paid internship?









It is for 8 to 10 weeks. It can be paid or unpaid. That depends upon the organizational policies.

Sir, you take care of the Corporate Affairs. What can we expect in terms of placements?



Riya, take a look at where some of the alumni are working. You can speak to them as well if you want to. We try to understand the aspirations of our students and accordingly reach out to the companies in specific sectors. The placement committee of students play a crucial role here. Moreover, even after students get placed, we keep sharing opportunities with them.









Placements (Partial list)



Mayank Sharma Byju's



Preksha Bhandari Planet Spark



Surbhi Singhal Planet Spark



Aman Verma Planet Spark



Abhishek Verma Capital Float



Megha Sharma Duro



Anshul Ajmera Duro



Anil Kumar Duro



Kavya Jain OLA Cabs



Amit Midha Alibaba.com, Regional Manager



Praful RathoreKalptaru Ltd, Manager Strategic Initiatives



Gagan Ghai American Tower Corp. Dty. Fin. Manager —



Amit Gupta ITC, Area Manager



Satinder Pal Singh HT Media Pvt. Ltd



Krishna Kumar Keshari Tata Sky, Asst. Sales Manager



Chandan Sinha 3M India Ltd.



Amit Mahajan HDFC Bank Ltd.



Chirag SetiaCosmos Infra Estate Pvt. ltd



Saurabh Kumar PNB



Sunil SoniAbbott Nutrition International



Siddharth Jain Jakson Ltd.



SANDEEP SINGH BHADORIA India Property online



Saurabh Maheshwari GATI KINTETSU Exp Pvt Ltd.



Ashish Agarwal HDFC Bank Ltd.

Proud Alumni



Banwari Lal Jhanwar
EXPORT TRADING GROUP

Global Procurement
Head: Crop Protection Products
Location: Tanzania



Gaurav Sharma
Director
Golden Globe Group
Jaipur



Pooja Vijayvargiya

Business Analyst Controls Uplift
Protiviti, Australia
Ex Westpac, Australia
Ex JP Morgan chase Bangalore,
India



DevendraArea Manager
McCain India



Leena Visora
Talent Acquisition Partner
for India
General Motors
Bangalore



Tanay Dusad

Lead Financial Data Analyst

S&P Global Market

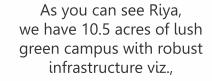
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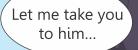








Thank you, I'm amazed, now can we meet Director Sir?





Sir! Thank you so much for your time. I have almost all my queries answered and it was a pleasure interacting with everyone here.

Sir, if I may ask...what is your Vision regarding JIMS, Jaipur?

VISION

We inspire students to become feat who build sustainable, shared prosperity. We aim to develop and proper extudents who are industrially as the students of the studen

MISSION

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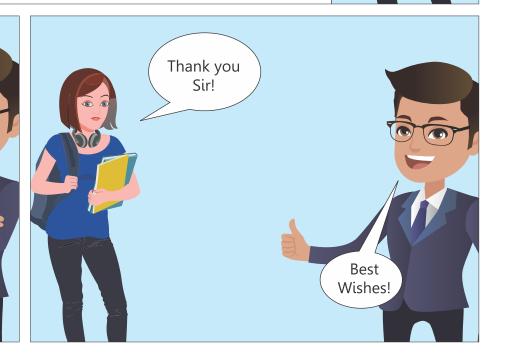
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inculcating essential slight and provi fearning experience.

Motivating students to pursue inno thinking so they can make a positive world of business and sky a positive world of business and society at less

Well Riya...Our vision is to create leaders who build sustainable, shared prosperity. We have developed a culture where there is congenial and productive environment for all. Having said that, we strongly believe in virtues like, discipline, punctuality and mutual respect. We also follow a participative approach to decision making and value the opinions of all stake-holders. We understand that culture is the key factor that determines the success and growth for any organization.







Sure! but first let me know what all could you know about JIMS?





I guess I missed that.



Sound really amazing
Sir! But foreign visit
must be more of a
leisure trip?



We provide Domestic as well as

Foreign industrial visits. Don't you think it would be fascinating to see iron melting and being moulded?

Ice-cream, candies and biscuits being manufactured and packed? Or manufacturing of ball-bearings or printing on clothes for that matter?

Well, fun and learning should go handin-hand. We work in multi-cultural environments these days and it is essential that the management professionals witness and understand other cultures and their practices also. What do you think?





Industrial Visit

























Admission Procedure

ADMISSION CRITERIA

A Bachelor's degree in any discipline with minimum 50% marks from a recognized University. Candidates appearing for their final year exam may also apply. Shortlisting will be based on CAT/MAT/CMAT score and GD/PI/WAT.

FEE STRUCTURE

Registration Fees	INR 50,000.00
1st Installment	INR 3,00,000.00
2nd Installment	INR 1,75,000.00
3rd Installment	INR 1,70,000.00
Total	INR 6,95,000.00

Total Tuition Fee: INR 6,95,000.00 (Including INR 5000.00 as Security Deposit, refundable at the completion of the program)

HOSTEL FACILITY

Separate Hostel facility for boys and girls.

HOW TO APPLY

Applicant can Apply Online from the website http://www.jimsjaipur.org/applications.

ADMISSION PROCESS AT CAMPUS

Qualifying candidates will be informed about the date, time and venue of Admission Procedure (Written test and / or Group Discussion and / or Personal Interview) via telephone and email.

OFFER OF ADMISSION

All selected candidates will get an intimation of their selection through an Admission Letter. Details regarding payment of fees at the time of admission, allotment to hostel and date, time and commencement of the academic session will be mentioned in the admission letter.

ANTI-RAGGING MEASURES

Ragging in any form is banned at JIMS, Jaipur. It is a punishable offence according to one of the recent guidelines of the Honorable Supreme Court of India. JIMS, Jaipur has a 'zero-tolerance policy' on ragging. The institute will take disciplinary action / legal proceeding / expulsion from the Institute as per the directives of the Supreme Court of India if any student / students is / are found guilty of ragging inside or outside the premises of the Institute.

^{*}External Certification will be charged separately.

Wall of Fame

MAJOR HARMINDER SINGH 1 1 24 6 TH



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MESSAGE FOR JIMS

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