

**IES's Management College and
Research Centre, Mumbai**

Admission Brochure

2023-2025

TWO YEAR FULL-TIME PROGRAMS

- ☒ Post Graduate Diploma in Management
Approved by AICTE
- ☒ Post Graduate Diploma in Management
(Pharmaceutical Management)
Approved by AICTE

A B-SCHOOL WITH GLOBAL CONNECT

IES's Management College and Research Centre (IES MCRC) is a premier business school, committed to academic excellence. Towards achieving this IES MCRC provides global opportunities through collaborations, industry alliances and student engagements.

- The institute has signed MOUs with universities in Switzerland and Taiwan and it is in final stage of discussions with universities in Australia and USA.
- The institute has industry alliances with CII, IMC, ISTD, NIPM, AMDISA, IDMA and many more.
- Student-Engagements at IESMCRC include interactions with ASEAN Delegations, Singapore International Foundation, Common Wealth Alliance of Young Entrepreneurs, CII Higher Education Summit, IMC International Finance Conference, IMC Fusion Conference, CII Yuva, Yuva Coffee with CEO, CII-Make-in-India, CII-Yi Youth Conclave, CII Yi TAKE PRIDE to name a few.

International Programs (Optional)

IES MCRC also offers International programs to selected students:

- Study Abroad Immersion programs (4 - credit course) in Switzerland and Taiwan.
- Student Exchange Program (Semester abroad) for duration of 5 months in Taiwan. The tuition fee is waived off by the foreign universities.
- Paid International Internship at Taiwan for 3 months.
- The student has to pay for visa, travel and stay for all above programs.
- The international study tours are subject to feasibility under the prevailing pandemic situation.

ADMISSIONS TO POST GRADUATE DIPLOMA IN MANAGEMENT

1 ELIGIBILITY

PGDM

Specialization

Finance, Marketing, HR, Operations, Entrepreneurship Management and Business Analytics

- Bachelor's degree in any discipline from a recognized University with minimum 50% marks in aggregate or equivalent grade.

PGDM

(Pharmaceutical Management)

- Bachelor's degree in Pharmacy, Medicine, Biology, Chemistry and other Life Sciences with minimum 50% marks in aggregate or equivalent grade.



Applicants appearing for final year degree examination can also apply. However, if selected, they will have to produce the proof of completion of their graduation with minimum 50% marks before 31st October, 2023, failing which their admission will be cancelled and the entire fees paid by them will be forfeited.

Applicants having backlog of subjects or ATKTs, which are not cleared till 31st March 2023 are not eligible for admission. Similarly, those who did not clear their SSC and HSC examinations in first attempt are also not eligible for admission.



2 APTITUDE TEST

Applicants who have appeared in at least one of the following written aptitude tests are eligible to apply.

- ☒ CAT
 ☒ CMAT
 ☒ ATMA
 ☒ GMAT
☒ XAT
 ☒ MAT
 ☒ MAH-CET

Applicants must submit the documentary proof / evidence for the aptitude test score which they mention in the application form. If candidates have not received the test score till the time of submitting the application form, then they should submit the photocopy of their score card at the time of Personal Interview (PI).

Applicants should mention scores of all the tests they have appeared for. IES MCRC will consider the highest score among all the tests which the applicant has provided in the application form.

Note: IIMs or any other agency conducting the above tests have no role in the selection process of IES MCRC.

3 ADMISSION PROCESSING FEES AND PAYMENT OPTIONS

- The admission processing charges for PGDM program is INR.2000/-
- The admission processing charges can be paid online (credit/debit card/NetBanking) or offline (DD/NEFT).
- Applicants will be given access to the online application form upon confirmation of the payment.
- The application will be considered as accepted on completion of entire application form.
- If the applicants choose to pay by Demand Draft or Online Money Transfer (NEFT), they should provide the DD number in case of Demand Draft or UTR number in case of NEFT and enter the details while making the offline payment. After submitting the details 'Payment Confirmation Form' will be generated.

The bank details required for NEFT are as follows:

Account Name	IES MCRC (Autonomous)
Bank Name	The Greater Bombay Co. op Bank Ltd.
Branch	Bandra Reclamation, Mumbai
Account No.	30200044913
IFSC Code	GBCB0000018
Type of account	Saving

- If the payment is made using demand draft, the applicants should take the printout of the 'Payment Confirmation Form' and send it to the College address (along with DD within 3 working days)
- After confirming the payment status by the College, applicants will get access to the online application form. The application will be considered as accepted on completion of entire application form.
- Forms received after the last date will not be considered.



4 MANDATORY DOCUMENTS

All the applicants who get shortlisted for participating in the selection process are advised to submit one set of self-attested documents as per the following sequence at the time of Personal Interview (PI).

- A. 10th, 12th, and Degree (Semester / Year wise) Mark Sheets and Certificate.
- B. Aptitude Test (GMAT / CAT / MAT / XAT / ATMA / CMAT / MH-CET) Score Card, whichever is applicable.
- C. Work Experience Certificate (if any)
- D. "Gap Affidavit" (Period after Graduation till Admission Date), if applicable
- E. Photographs 2 Nos. – Stamp Size (Please write Name on the reverse side of the photograph along with the Registration No.)
- F. Aadhaar Card

The shortlisted applicants must bring the original certificates for verification at the time of Personal Interview (PI) / while finalizing the admission.

5 SELECTION

Parameters for Final Selection – PGDM & PGDM
(Pharmaceutical Management)

Parameters	Marks
% Marks in SSC (10 th)	25
% Marks in HSC (12 th)	25
Work Experience	25
Group Discussion (GD) / Micro Presentation (MP)*	20
Personal Interview (PI)*	80
Aptitude / Entrance Test Score	125
Total Marks	300



*Outstation Candidates will be given an option of participating through a Virtual Selection Procedure over Online Platforms

Original documents are required to be submitted at the time of admission.

Applicants will be given provisional admission on the basis of merit based on their performance in the selection process. All documents shall be verified by IES MCRC. Submission of incorrect information is liable for rejection of form.



PGDM

- 1st year: INR 4,50,000/- + Refundable Deposit INR.10,000/-
- 2nd year: INR 4,50,000/- + INR.2000/- towards membership of Alumni Association

Detailed Fee Structure	1 st Year	2 nd Year
Tuition Fees	3,50,000	3,50,000
Other fees*	1,00,000	1,00,000
Caution Deposit (Refundable)	10,000	-----
Alumni Association Fees	-----	2,000

PGDM (Pharmaceutical Management)

- 1st year: INR 4,00,000/- + Refundable Deposit INR 10,000/-
- 2nd year: INR 4,00,000/- + INR 2,000/- towards membership of Alumni Association

Detailed Fee Structure	1 st Year	2 nd Year
Tuition Fees	3,00,000	3,00,000
Other fees*	1,00,000	1,00,000
Caution Deposit (Refundable)	10,000	-----
Alumni Association Fees	-----	2,000

* Other fees include - Student development fees, Main examination fees, Software and IT services, Library services, Student activity fee, Reading material, Insurance, Dress code etc.

Selected applicants will have to pay the entire fees at the time of admission.

PGDM

- Name of the Scholarships: Merit Scholarship
- No. of Scholarships: 5
- Details:

INR 2,00,000/- waiver in the first year tuition fees for the Top 5 candidates in the IESMCRC Merit List provided they score minimum 85 percentile in the written aptitude test required for the admission (CAT, MAT etc.).

The fee waiver will continue for the second year, provided the student:

 - Scores average 75% marks in the first year.
 - Has overall good performance in co-curricular and extra-curricular activities (internal and external activities).
 - Maintains highest standards of adherence to the General Code of Conduct described in the handbook and shouldn't have any instance of misbehavior / indiscipline.

PGDM (Pharmaceutical Management)

- Name of the Scholarship: Merit Scholarship
- No. of Scholarships: 3
- Details:

Up to INR 1,50,000/- waiver in the first year tuition fees for the Top 3 candidates in the IES MCRC Merit List

The fee waiver will continue for the second year, provided the student:

 - Scores average 75% marks in the first year.
 - Has overall good performance in co-curricular and extra-curricular activities (internal and external activities).
 - Maintains highest standards of adherence to the General Code of Conduct described in the handbook and shouldn't have any instance of misbehavior / indiscipline.

The final decision to award the scholarship remains with the College management.

The decision of the Scholarship Committee / Executive Committee shall be final and binding on all applicants.

8 TUITION FEES WAIVER QUOTA (TFW)

Applications are invited for admission into PGDM (10 Seats) / PGDM-Pharmaceutical Management (2 Seats) under Tuition Fees Waiver Quota (TFW quota) from eligible candidates for academic year 2023-24.

Eligibility and Requirements:

- A. Sons/Daughters of parents whose annual income from all sources shall NOT exceed INR 8 Lakhs.
- B. The Waiver is limited to the Tuition Fee as approved by the BOG of the Institution.
- C. All other Fees except Tuition Fee shall have to be paid by the beneficiary.
- D. Academic eligibility for admission remains same as that applicable for open category candidates. (Certificate from the competent authority should be emailed along with the other academic documents to admissions@ies.edu, after submitting the Online Application through the College Website)

9 CANCELLATION OF ADMISSION

For any reason if an applicant decides to cancel admission after payment of fees, then the refund will be as per AICTE rules.

10 IMPORTANT DATES

- Application Open - January 1, 2023
Priority Deadline - April 30, 2023
Final Deadline - June 15, 2023
GD and PI rounds - Second week of March, 2023 onwards

Merit list schedule will be declared on College website in due course of time.


If the seats remain vacant after 3rd Merit List, then the remaining seats will be filled up by the Management of IES as per its discretion. The position in the merit list may or may not be considered.


Note:

1. The actual schedule for GD/PI will be intimated to eligible candidates through email.
2. Outstation candidates should make their reservations as per the availability during the given dates for selection rounds. If they wish to participate in the Virtual Selection Procedure, they will be given an option of participating over an Online Platforms.
3. Candidates can approach IES MCRC Admission Desk in case of any further clarity or rescheduling required upon receiving the GD/PI Schedule.
4. IES MCRC reserves the rights to make any changes in the schedule.




IES's Management College and Research Centre

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 https://www.instagram.com/ies_mcrc/

 <https://www.linkedin.com/school/indian-education-society/mycompany/>

