

SHAPING FUTURE LEADERS



2023 - 2025

Post Graduate Diploma in Management (PGDM)
Post Graduate Diploma in Management -
Business Analytics (PGDM - BA)

PROGRAMME BULLETIN

Xavier Institute of Management &
Entrepreneurship

BANGALORE | KOCHI | CHENNAI

XIME

THIS IS WHERE IT ALL BEGAN



XIME's journey started in a small asbestos shed with a big dream, much like that of many large organizations across the world.

THIS IS WHERE WE ARE NOW



Bangalore



Chennai



Kochi

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MISSION

To contribute to nation building by providing a steady stream of competent, value-driven and globally oriented managers.

VISION

To be a globally oriented Business School that is counted among the leading Business Schools of India as well as abroad with high levels of international accreditation. The Institution will forever have students at the centre of its aspirations and endeavours while manifesting wholehearted commitment to all its stakeholders.

Competence, dedication and contribution to society will be the watchwords of XIME.

Being staunchly devoted to excellence in quality, every unit of XIME will admit to its portals only adequate number of students so as to accomplish that objective.

VALUES



Excellence



Innovation



Integrity



Openness to Ideas



Diversity



Societal Concern

MESSAGE FROM THE CHAIRMAN

Dear Aspiring Leaders,

As XIME prepares itself to welcome its next batch of students to the Post Graduate Diploma in Management (PGDM), I am delighted to share with you the gratification that we have as an Institution with campuses in the three major cities of South India – **Bangalore, Chennai and Kochi.**

Founded on a strong value system that focuses on merit, integrity and ethics, XIME takes pride in being a centre of excellence in business education. XIME provides to the students a comprehensive learning opportunity in the contemporary business environment, inculcating in them strong business fundamentals and managerial competencies. Sensitivity to societal issues is promoted through a structured project on 'Socially Useful and Productive Activity'. Towards all-round development, our campus clubs provide students a platform to hone their latent strengths and talents. Activities of these clubs have helped XIME in generating a winning streak for itself in numerous inter-collegiate and other competitive events.

While student diversity is a distinguishing factor, the Institute has been able to attract a highly talented faculty group who are products of leading B-schools, inside and outside the country.

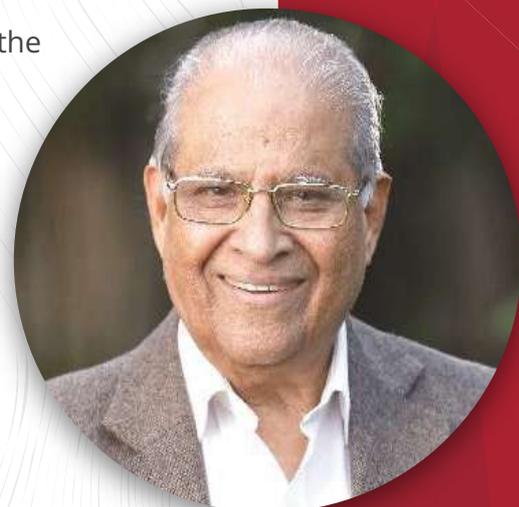
XIME has a constant and vibrant industry interaction continuously enhancing the curriculum and multi-modal teaching aimed at world class learning outcomes. Its partnership with several high ranking foreign Institutions has also given it a global orientation.

In sum, our aim at XIME is to develop managers who by dint of their capabilities and quality of character can respond in a creative and wholesome way to the diverse opportunities and challenges in the world of business and industry.

Join XIME and benefit from a stimulating environment for the development of your personal and professional potential.

Prof. J. Philip

Chairman, XIME Bangalore
Former Director, IIM-Bangalore



WHERE RESPONSIBLE LEADERSHIP IS LEARNT

At XIME our mission is to contribute to nation building by providing a steady stream of competent, value driven and globally oriented managers. Since being founded in 1991 by Prof. J. Philip who is among India's leading management educationists, the consistent feedback of its Alumni including the 26 PGDM batches that have graduated is that the two years they spent at the residential PGDM programme changed them forever. That is but natural since XIME's well-balanced curriculum and transformational learning experience fast tracks them into industry ready leaders.

XIME's PGDM is a constantly evolving programme, keeping pace with today's dynamic, rapidly changing and technology-driven corporate world. At XIME, the learning is both rigorous and purposeful leveraging the case method and experience based management education coupled with being ingrained with values that drive societal impact with leaders being ready for business and social transformation.



Learning from Harvard Case Studies

Case method is central to the pedagogy at XIME, including the use of Harvard cases which is among the world's foremost repository of cases and classic articles. The rigor of studying, analysing and presenting on multiple case studies within quick turnaround times builds resilience, trains students on multitasking and time management and makes them industry-ready from day one.

On Campus Fully Residential

At XIME, we think of your PGDM beyond a 2-year study course – it's in fact a 2-year lifetime experience. Management education goes beyond the classes. It involves developing networks, solving cases, group discussions, workshops, activities and the ability to access resources like the library beyond class hours and much more. To experience an MBA programme in its entirety, students need to spend time with batch mates and faculty outside the classes, which is where the best camaraderie is built. A residential campus is perfect for the wholesome post graduate management experience.



Location-Location-Location

All the three XIME campuses in Bangalore, Kochi and Chennai are strategically located close to IT & electronics hubs, start-up ecosystem or manufacturing clusters, resulting in a strong industry-academia connection. All XIME campuses host a steady stream of industry leaders who lecture or interact with students on relevant subjects.

Diverse Cultures

The environment in XIME is diverse in so many ways. Gender diversity is at a near 50:50 across campuses; Academic diversity with students coming from varied education backgrounds; Students with and without work experience adds an additional flavour of diversity but what stands out is the cultural diversity with a majority of states being represented at the campuses. Living and working together with so much diversity ensures flexibility, inclusiveness and readiness for the corporate world.

Research Orientation

Research, they say is like a marathon. A long process that tests your critical thinking, perseverance, knowledge, and patience. A process that enables them to solve problems which is what managers and leaders do. At XIME, a research article is expected of all students ensuring a test of their critical thinking and problem solving skills.

Faculty with a Balance of Academia and Industry Experience

The faculty is a great mix of industry leaders from private and public sector firms, and academic experts. The students therefore, have the advantage of absorbing theory with the enormous industry knowledge they get to extract from the faculty. In addition to the robust regular full-time faculty, the institute, due to its powerful brand and location in the industry hubs in all its campuses, is also able to attract the finest minds in the country as visiting faculty and guest speakers, contributing to making the students industry-ready when they leave the campus.

Special Emphasis on Communication

“The art of communication is the language of leadership” – being a Presidential speechwriter, James Humes couldn’t have said it better. With its mission to shape future leaders, XIME is highly focused on ensuring that the students develop their abilities to connect with their stakeholders through communication strategies and skills. A series of holistic developmental programs, events, and activities are conducted consistently over the academic year, all aimed at improving an individual’s interpersonal skills and making them vibrant leaders in the future.

Global Learning Exposure

XIME students have the opportunity to take part in International Study programme with partner Institutions across the world in Europe, ASEAN, and BRICS countries (additional costs and conditions apply).

Active Participation in Club Activities

By participating in multiple cultural and business-related clubs, interacting with students from most Indian states and organizing events on a national scale, the XIME programme ensures overall personality development.

Well-Curated Subjects Focused on All-Round Development

Apart from a comprehensive set of management subjects, the curriculum at XIME offers credits for subjects that focus on breadth of learning including shaping business and societal leadership. The well-integrated programme includes some of the best aspects of management studies from across the world. It also ensures the development of a broad business perspective in the student and an in-depth knowledge of key business functions.

- **Contemporary Business Environment** - During this course, students are able to analyze how global events/trends or macro-economic policies impact business.
- **Leadership in Action** - Here too, the focus is on business case studies on leadership from across the world, as well as on socially responsible leadership.
- **Learning Circle** - Focusses on discussing Classic Harvard articles to both broaden and challenge perspectives.
- **Entrepreneurship** - Decades before the start-up culture became a strong force, XIME's curriculum was designed to encourage entrepreneurship in young minds. So much so, it is embedded in the Institute's name itself- Xavier Institute of Management and Entrepreneurship (XIME). Inculcating this aptitude for original thinking, ensures that even those who join the corporate world, can bring an entrepreneurial mindset in their roles - innovation, ownership, team-building, and business growth.

Shaping Leaders for Social Impact

XIME's Socially Useful and Productive Activity (SUPA) initiative - a unique internship that ensures students grasp the ground realities of a diverse country like India, and get involved with projects that improve the lives of the less fortunate.

Overall, the diverse learning experiences XIME students go through, guarantee that they acquire all the knowledge they need, prior to stepping into the real world. Being pushed out of their comfort zones, many discover talents and characteristics they never knew they possessed - helping them evolve into their full, authentic selves.

In short, the XIME experience is all about 'Knowing, Doing & Being' - a framework followed by the best Institutions of learning across the world, including Harvard. Every student of XIME passes out as a team-player, viewing the world through an ethical lens and is well versed in various soft skills critical to becoming a leader.



PGDM PROGRAMME

Programme Details

- AICTE approved two-year, full-time programme
- Specializations in Marketing, Finance, Human Resources, Operations & IT and Analytics
- Fully residential
- Annual intake of 180 students in Bangalore and an intake of 120 students each in Chennai and Kochi campuses.
- Trimester system
- Course coverage
 - 1) First year - Foundation courses in management
 - 2) Second year - Electives, core courses, environmental and integrative courses
- SIP - Summer Internship Programme aimed at providing industrial experience to students
- SUPA - Socially Useful and Productive Activity is a mandatory social internship to help students understand management issues of NGOs, Small Industries & Local Bodies which provide opportunities for appreciation of social issues

Highlights of the Curriculum

- The Curriculum is reviewed and updated at regular intervals in consultation with industry leaders, alumni, students, and faculty
- It includes some of the best aspects of management studies from across the world and ensures not only a broad business perspective but also a depth of knowledge
- A unique approach with credits for subjects that require a more practical and hands-on approach. For example: subjects like Contemporary Business Environment, CSR and Environmental Sustainability in Business, Entrepreneurship etc.
- Case method using Harvard Business School case studies
- Opportunities to take part in XIME's Exchange Programme with Institutes across the world
- The 'Learning Circle' course helps induct new students to the field of management
- Enables global outlook and promotes a spirit of entrepreneurship
- Inculcates human values and societal orientation
- Develops soft skills, leadership skills, written and oral communication skills
- Exposure to a foreign language (French / German / Spanish)
- Exposure to live projects (optional)
- 'On-the-job' training through a two-month industry internship

Focus Areas

- Develop analytical, problem solving, and decision making capabilities
- Inculcate a positive and ethical outlook in students
- Emphasize on outbound training
- Strengthen communication skills
- Global orientation



CURRICULUM

TERM 1		TERM 2		TERM 3	
Subject	Credits	Subject	Credits	Subject	Credits
Statistical Methods for Decision making	3	Marketing Planning & Implementation	2	Corporate Finance	3
Business, Government & Society	2	Cost & Management Accounting	3	Human Resource Management	3
Financial Analysis & Reporting	3	Macroeconomics	2	Managerial Effectiveness	2
Managerial Economics	3	Organisational Behaviour II	2	Operations Management	3
Organisational Behaviour I	3	Optimization Models	2	Learning Circle	1.5
Marketing Fundamentals	3	Environmental Issues & Sustainability	2	Elective (Technology Trends/IT Project Management/ Consulting/Business History)	2
Effective Written Communication	2	Research Methodology	2	Research Project	2
Presentation Skills	2	Business Analytics Fundamentals	2		
		Contemporary Business Environment	1.5		
TOTAL	21	TOTAL	18.5	TOTAL	16.5

TERM 4		TERM 5		TERM 6	
Subject	Credits	Subject	Credits	Subject	Credits
Business Strategy	3	International Business	3	Leadership in Action	1.5
Entrepreneurship	2	Business Ethics	2	Business Law	2
Contemporary Business Environment-2	1.5	Electives-4*3	12	Electives-4*3	12
Electives-4*3	12				
TOTAL	18.5	TOTAL	17	TOTAL	15.5

Field Activity	
Summer Internships (8 weeks)	5
Socially Useful & Productive Activity (3 Weeks)	2
TOTAL	7

Core Courses	69
Electives	38
Field Activities	7
GRAND TOTAL	114

Specializations

- Specializations in Marketing, Finance, Human Resources, Operations & IT and Analytics
- Thirteen electives are to be taken by every student
- Minimum six electives from a discipline to be chosen to qualify as a specialization
- There is a provision for major and minor specializations



PGDM – BUSINESS ANALYTICS

**Available currently at Bangalore campus*

Programme Objectives

- Cater to the huge demand for IT and Business Analytics skills owing to the rise of digital transformation in India and abroad
- Develop managers with problem-solving and effective decision-making skills in the field of analytics

Programme Details

- AICTE approved two-year, full time programme, started from the academic year 2021-22
- Fully residential
- Annual intake of 60 students
- Trimester system
- A 2-month Summer Internship Programme (SIP) aimed at providing industrial experience to students

Highlights of the Curriculum

- Extensive coverage of the domain of Business Analytics
- Latest generation of IT skills such as Artificial Intelligence, Machine Learning, Advanced Cloud Computing, Cyber Security, Internet of Things, Blockchain, etc.
- Practical hands-on training in data analytics tools such as Python, R, Tableau, SQL, Power BI, Hadoop, MapReduce, E-views for Econometric Analysis, etc.



CURRICULUM

Courses Offered with Credits

TERM 1		TERM 2		TERM 3	
Subject	Credits	Subject	Credits	Subject	Credits
Business Communications (Written)	2	Business Analytics using Advanced Excel	2	Block Chain & IoT & Cloud Computing	3
Database Management Systems	2	Business Government & Society	2	Business Analytics using Python (Lab)	2
Database Management Systems (Lab)	2	Corporate Finance	3	Data Science Fundamentals	2
Financial Analysis & Reporting	3	Macro Economics	2	Data Visualization using Tableau	3
Managerial Economics	2	Marketing Management	3	Human Resource Management	2
Organizational Behaviour	3	Operations & Supply chain Management	3	Information System for Managers	2
Presentation Skills	2	Optimization Models	2	IT Project Management	2
Statistical Methods for Decision Making	3	Python Programming & Data handling	3	Learning Circle	1.5
				Managerial Effectiveness	2
TOTAL	19	TOTAL	20	TOTAL	19.5

TERM 4		TERM 5		TERM 6	
Subject	Credits	Subject	Credits	Subject	Credits
Agile Project Management	3	Big Data Analytics	3	Analytics Practical Project	2
Business Strategy	3	Data Mining	3	Business Applications of Artificial Intelligence & Machine Learning	3
Contemporary Business Environment	1.5			Business Ethics	2
Data Visualization using Power BI	2				
Elective-3*3	9	Elective-3*3	9	Elective-3*3	9
TOTAL	18.5	TOTAL	15	TOTAL	16

Field Activity	
Summer Internships (8 weeks)	5
Socially Useful & Productive Activity (3 Weeks)	2
TOTAL	7

Core Courses	81
Electives	27
Field Activities	7
GRAND TOTAL	115

ELECTIVES

IT & Analytics

- Big Data Analytics
- Agile Project Management Methodologies
- Information System for Managers
- Database Management & Data Warehousing
- Data Mining & Business Intelligence
- IT Strategy
- IT Project Management
- Cloud Computing, Internet of Things, Artificial Intelligence
- Business Analytics using R/Python
- Digital Transformation

Finance

- Financial Derivatives
- Investment Analysis & Portfolio Management
- Merger & Acquisitions (MAR)
- Indian Banking & Financial Services
- Fixed Income Securities
- Behavioural Finance



- Corporate Taxation
- Financial Modelling
- Venture Capital & Private Equity
- Enterprise Risk Management & Insurance
- International Finance
- Finance Analytics

OB & HR

- Industrial Relations & Employee Welfare
- Learning & Development
- Strategic HRM
- Performance Management
- Organization Planning & Development
- Compensation & Benefits Management
- Competency Based Management
- Personal Growth Lab
- Talent Management
- HR Analytics

Marketing

- Product & Brand Management
- Retailing
- Rural Marketing
- Business to Business Marketing
- Consumer Behaviour
- Sales & Distribution Management
- Services Marketing
- Advertising & Sales Promotion
- Digital Marketing
- Market Research

- Customer Relationship Management
- Strategic Marketing
- Marketing Metrics
- Marketing Analytics

Operations

- Supply Chain Management
- Enterprise Resource Planning
- Total Quality Management & Lean
- Project Management
- Operations Planning & Control
- Procurement & Materials Management
- Service Operations Management

- Strategic Operations & Process Innovation
- System Dynamics Modeling & Simulations
- Supply Chain Analytics

General

- Creativity and Innovation
- Business History
- Consulting
- Design Thinking
- Technology Trends



DESIGNED FOR LEARNING AGILITY

An Eclectic Approach To Teaching

XIME follows the philosophy that management teaching should create a spark to expand the mind. This is the reason why every student is exposed to a teaching methodology that is far removed from the ordinary.

- The case method using Harvard Business School case studies
- Individual and team exercises
- Live projects (optional)
- Seminar presentations
- Business games
- Learning through industry visits and lectures by industry leaders

Comprehensive Evaluation System

Evaluation is based on a continuous and versatile system of periodic quizzes, class tests, mid-term tests, assignments, live projects, class participation, and end-of-term written examinations. As a general rule, the end-of-term examination is not given more than 40% weightage in deciding the grade of a course. The grading system is as follows:

Grade	A+	A	B+	B	C+	C	D+	D	F
Equivalent Points	8	7	6	5	4	3	2	1	0

Setting A High Standard For Qualification

A minimum standard in academic performance is required to qualify for the Diploma. A minimum CGPA of 4.5 is required for promotion from the first year to the second year and a CGPA of 5 (B average) is required at the end of the second year in order to be awarded the Post Graduate Diploma in Management.

Attendance

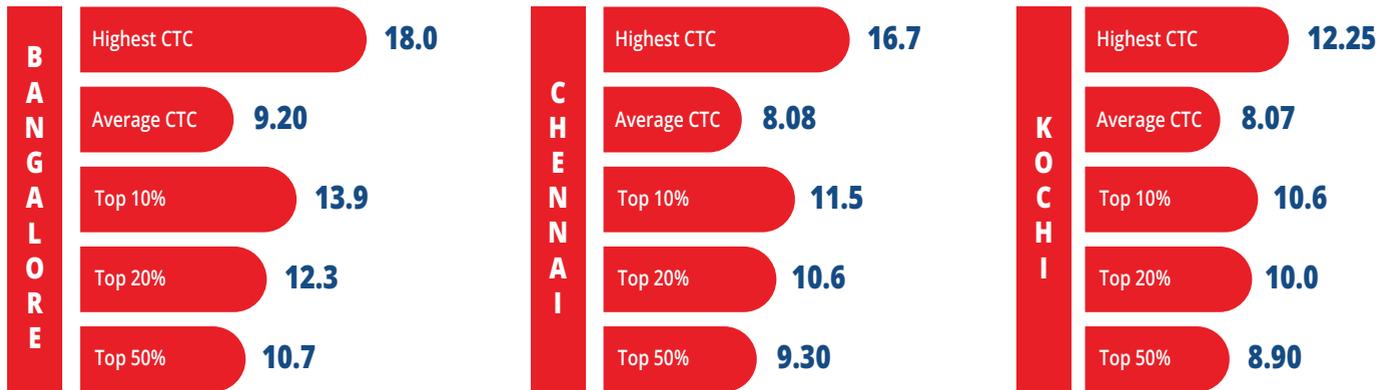
Students are required to be on time for classes and regular in their attendance. 100 percent attendance in each course is expected of every student. Absence is permitted for reasons such as sickness, accidents, bereavements, or officially assigned work. However, such absence in a course should not exceed 10 percent of the total number of classes.



PLACEMENTS

The Institute has an active students' placement programme. Through its Placement Cell, it provides direction and support to students who are eligible for placement. All through the years, it has succeeded in maintaining an excellent record. The Institute vigorously works towards 100% placement.

Placement Highlights of Batch 2020-22



**Past record is no guarantee for future prospects*



**A partial list of recruiting organizations visiting XIME*

ADMISSION INFORMATION

Eligibility Criteria

- Candidates applying for either the Post Graduate Diploma in Management (PGDM) or Post Graduate Diploma in Management – Business Analytics (PGDM – BA) are required to have a Bachelor's Degree in any discipline from a recognized university with a minimum aggregate of 50% marks for all subjects taken together (45% for SC/ST candidates).
- Candidates who are appearing for their final year examination and are awaiting their results may also apply. However, they should have maintained an average of 50% marks in the degree course until then.
- They should be completing all their degree examinations before *15th July, 2023. Such candidates are required to produce proof of passing the Degree examination with the minimum required marks of 50%, latest by *30th September 2023.
- Applicants who have a backlog of un-cleared papers in graduation, are not eligible to apply.

Entrance Tests

Any student with a valid score card at the time of application with a credible score can apply to the PGDM or PGDM BA Programmes

- XAT • CAT • CMAT • MAT • ATMA • GMAT
- KMAT (Only for Kochi campus) • TANCET (Only for Chennai campus)

How to Apply

- Application shall be submitted only through online mode. XIME provides an interactive user interface for entering details in the application form; the platform ensures data security and auto-saving.
- Please click on the respective application form available on our website <https://admissions.xime.org/>
- We do not accept hardcopy of the application or any document related to the application form at the time of applying.
- Application Fee is Rs.1500/-.

Criteria for Shortlisting Candidates for Admission to the PGDM & PGDM-BA Programmes

- Score in the Common Admission Test (CAT, XAT, CMAT, ATMA, MAT, GMAT) – **35%**
- Score for academic performance in X Std., XII Std., Under Graduate Degree/ Post Graduate Degree - **15%**
- Group discussion/Interview – **40%**
- Weightage for participation in Sports, Extra-Curricular activities, Academic diversity and Gender diversity - **10%**

**Subject to change as per AICTE guidelines*



FEE STRUCTURE

PGDM & PGDM-BA XIME, Bangalore

The Programme Fee of Rs. 12,00,000/- covers Admission, Tuition, Library, Computer Centre, Text Books, Programme Materials, Examinations, Diploma & Co-curricular Activities. It is to be paid in six installments.

First Year	Rs.6,00,000	Payable in three installments
Second Year	Rs.6,00,000	Payable in three installments

PGDM XIME, Chennai & Kochi

The Programme Fee of Rs. 9,00,000/- covers Admission, Tuition, Library, Computer Centre, Text Books, Programme Materials, Examinations, Diploma & Co-curricular Activities. It is to be paid in six installments.

First Year	Rs.4,50,000	Payable in three installments
Second Year	Rs.4,50,000	Payable in three installments

All the three Institutions of XIME follow the same curriculum, course outlines, course materials, teaching methodology and evaluation system. In addition, XIME follows a policy of centralized admission process and placement. In that sense, XIME is one Institution, on the product, admission and placement processes. However, since Chennai & Kochi XIME are relatively newer, the management has decided to keep the fee at these campuses at a lower level.



International Study Tour*

The International study tour has been a highlight of the PGDM Programme at XIME Bangalore. After a break resulting from the pandemic we are keen to introduce it again. This will be organized within the framework of AICTE guidelines. The cost of the study tour is expected to be in the range of Rs. 1,00,000 – Rs. 1,50,000/- based on the destination and will be charged additionally. If the actual cost is less, the difference will be refunded to the students and if the cost is more, the concerned student will have to bear the extra cost. This will be made open to XIME Kochi & Chennai students as well.

Other Fees & Requirements

Caution Deposit: A one – time caution deposit of Rs. 25,000/- is payable at the time of admission, which is refundable at the end of the programme, after deducting dues to XIME, if any.

Hostel Charges: The hostel fee payable by each student ranges approximately between Rs. 10,500 – Rs. 11,500/-* per month (for 10 months per year) which includes lodging, boarding and other overhead charges like electricity, water, housekeeping etc . If AC rooms are provided, an extra tariff will apply. Students are required to stay in the hostel, unless exempted / excluded for any special reasons.

An annual Hostel Establishment charge of Rs 5,000/- will be charged. In addition a refundable Hostel caution deposit of Rs 6,000/- will be collected.

Note: Fees must be paid on time. Delayed payment will attract a penalty. Fees once paid will not be refunded even in the case of a student's failure / termination or withdrawal from the programme, after commencement of the programme.

Refund Policy: XIME follows AICTE's refund policy with respect to candidates withdrawing from the programme before its commencement. The refund request processing typically takes 15 working days after receiving the signed hard copy of the prescribed refund request from the candidate.

Laptop: It is necessary for every student to possess a laptop.



*The study tour programme and the cost are subject to change depending on market conditions

RECOGNITION FOR THE TALENTED

XIME, across its 3 campuses, continues to recognize and encourage the high-quality performance of its students and extend support to such students in case they need financial assistance. For the FY 2021- 22 funds allocation for student recognition was well in excess of Rs. 50 lakhs. This year we propose to make it even higher. Some of XIME's top scholarships include:

Scholarships

Prof. J. Philip Scholarship to a Meritorious Student at the Bangalore Campus. Prof. J. Philip is the Principal Founder of XIME and currently the Chairman of XIME Bangalore.

Fr. Dr. E. Abraham S.J. Scholarship at XIME Bangalore in memory of one of the XIME founders and the longest-serving Director of XLRI.

Prof. J.D. Cherayil Merit Scholarship at XIME Bangalore in memory of the late Prof. Cherayil who was a well-respected Senior Professor of IISc and a co-founder of XIME.

Sarosh J Ghandy Scholarship to a Meritorious Student at XIME Bangalore. Mr. Ghandy was the Chairman of XIME during 2000- 2010.

Dr. J. Alexander scholarship at XIME Kochi in memory of XIME's immediate past President and former Chief Secretary of Karnataka. Dr. Alexander played a key role in the establishment of the Kochi campus.

Amb. C.P. Ravindranathan Scholarship at Kochi. Amb. C.P. Ravindranathan is currently the Chairman of the Board of Governors of XIME Kochi and a former Indian Ambassador to several countries.

Lt. Gen. T. C. Joseph scholarship at Kochi. Lt. Gen. Joseph is a founder member of XIME.

P. C. Cyriac scholarship at XIME Chennai. Mr. Cyriac played a key role in the establishment of XIME's Chennai campus. Mr. Cyriac is a Past President of XIME and the Former Additional Chief Secretary to the Tamil Nadu Government.

Mr. B. Muthuraman Scholarship Award at XIME Chennai. Mr. B. Muthuraman is currently the Chairman of XIME Chennai and Former Managing Director of Tata Steel.

Barrister M.K. Nambiar Memorial Scholarship to a Meritorious Student at XIME Chennai.

XIME President Scholarship is offered at each of the Campuses.

The scholarship value (the above mentioned) usually varies from Rs. 1 to 2 lakh. The scholarships offered are subject to change.

TUITION FEE WAIVER as per AICTE Guidelines

Tuition fee waivers are offered to students whose parental annual income is less than Rs.8 lakhs from all sources, as per the details in the AICTE guidelines. The waiver is limited to Tuition fees only and all other fees except tuition fees will have to be paid by the beneficiary student. The students who apply for fee waivers under this category are required to submit proof of their income as prescribed in the program bulletin.

There are additional scholarships given throughout the year. The Scholarships are usually handed out during the Independence Day or Republic Day celebration held at each of the campuses.

In addition to the scholarships every year, a number of academic achievement awards are given at the Convocation.

In addition, there is a special award called the *Best All-round Performance Award*.

- Bangalore Award is instituted by Triune Company, Delhi
- Kochi Award instituted by Sunny Diamonds
- Chennai Award instituted by OBO Bettermann

BANGALORE CAMPUS

XIME was established in 1991 by a group of distinguished academicians under the leadership of Prof. J. Philip, former Director of IIM, Bangalore. XIME Bangalore campus is situated in Electronics City, the Information Technology hub of Bangalore, and has concluded its Twenty-Sixth Convocation programme in April 2022. XIME Bangalore has now grown into a top-notch B-School of the country with students from almost all the states of India. The campus is vibrant with myriad activities such as conventions, conferences, student competitions, short-term industry-relevant programmes and cultural activities, along with excellent co-curricular activities.

XIME is in the vicinity of reputed companies such as General Electric, Hewlett Packard, Infosys, Siemens, Tata Consultancy Services, Wipro, and Tata Power Solar. The presence of these companies helps the Institute to enhance its industry-institution interaction. The campus has a picturesque landscape spread over 5 acres. The carefully designed and beautifully built campus is equipped with high-tech infrastructure and modern facilities. The college has AICTE approval for the intake of 180 students in PGDM and 60 students in PGDM - BA every year. PGDM Programme has the Accreditation of NBA, India.

The campus library has over 35,000 titles and has a wide range of intellectual materials from archives and books to magazines, newspapers, and digital assets. The campus also has an Executive Conference Hall for Management Development Programmes (MDPs). It has three beautiful Auditoria with seating capacities of 150 to 500.

XIME is one of the few management institutes outside the IIMs that offers a fully residential programme. Girls and boys have separate hostels which are well-furnished, equipped with gyms, and have Indoor/outdoor games facilities.



WHAT OUR STUDENTS SAY

XIME Bangalore surpassed all my expectations. It's been only one term here and I'm enjoying the exposure I get in XIME. XIME has excellent faculty which focuses on the development of the students with a lot of case studies. XIME is the place where you can get complete all-round development and Excel in all fields.

Karthik Krishnan, First-year student of Batch 2022-24



Going back to school, after 3 years of experience in corporate was a big and tough decision for me. The exceptional faculty, the clubs and committees, the seminars, the serene campus, and the exposure to a great learning environment have made me more confident and have made me realise that it is one of the best decisions of my life! Getting selected for an internship in the initial months of joining is indeed a thrilling experience.

Sarmila Upadhaya, First-year student of Batch 2022-24

"Nothing ever fruitful comes out of the comfort zone". This is my key learning from the Institution. It has helped me explore new areas of learning and continually keep challenging myself.

Maria Joseph, Second Year from Batch 2021-23



The Placements are 100% when they say it is 100%. It is not something the college is trying to exaggerate. Each year the average package is getting better and better in terms of Summer Internships and Final Placements.

Sidharth Menon, Alumni from Batch 2020-22

KOCHI CAMPUS

XIME Kochi campus is located in God's Own Country – Kerala, and is spread over a beautiful 3 acre campus with a built up area of 12590 square meters. XIME Kochi shares its boundaries with Kerala Start Up Mission-the startup ecosystem in Kerala and Maker Village – the largest electronic hardware incubator in the country. It is also just a 20 minute drive to Lulu Mall, one of India's largest malls.

XIME Kochi is 100% residential like the other two campuses with representation from over 20 states across India.

XIME Kochi has signed MoU's with Maker Village, National University of Legal Studies (NUALS), TCS and many other industries for collaboration and knowledge transfer. The constant and vibrant industry interaction is an enabler in getting Live Projects for the students and the multi modal teaching process provides world class learning outcomes. Meritorious students also get to visit Japan, China and France for internships and study tours, enriching their personality and helping them gain a holistic and global outlook.

The faculty to student ratio sits at a very healthy 1: 18 ensuring near personalised education. In addition, the faculty at XIME Kochi come with a blend of industry experience and strong academic background, providing an edge in programme delivery that is tuned to the industry requirements.



WHAT OUR STUDENTS SAY

I'm from Manipur and being away from home and adapting to a new place and people is one of the most difficult challenges one could face. XIME's 2 years PGDM course provides high-quality education with brilliant infrastructural facilities. The beauty of XIME Kochi is its "diversity": we have students from all across India. XIME Kochi is more than a big family, without any discrimination based on caste, race, religion, culture, etc. The students are kind, caring, and friendly. The faculty is excellent and dedicated to their service, ever ready to help at any time. XIME's motto is: "Shaping Future Leaders" and this is the right place where one can get transformed to build a great career.

Kho Justin, First-year student of Batch 2022-24



XIME Kochi has been a great contributor to the development of my personality. I have developed and been able to build upon my collaborative, time management, and leadership abilities during the period I am spending at XIME. The professors here make the college what it is today. They not only impart knowledge in the classroom but also serve as mentors to lay the foundation for a broad-based thought process and character building. The various clubs conduct multiple monthly activities, which provides a platform to build our skills in areas like organising, collaborating, team building, and leadership. The placement cell of our college provides a lot of training and development to explore our strengths and get the right job for a bright future.

Saurav Singh, Second-year student of Batch 2021-23



XIME's vision to build value driven and globally oriented managers made the difference. The pedagogy is designed in a way that gives better and practical understanding of how business works. It was full of case studies, presentations, business plans and industry visits that helped me to get a clear perspective of the real business world. Placements is centralised for all three campuses and no stones were left unturned in order to prepare the students and make them corporate ready. The two years spent here were splendid and has helped me transform.

Anushka Singh, Alumni from Batch 2020-22



CHENNAI CAMPUS

The XIME Chennai Campus has a beautiful façade patterned after Harvard Business School. The campus with a built-up area of 115,155 sq.ft. is complete with all that a B-School should have. In addition to the classrooms, all hostel rooms are air-conditioned.

XIME Chennai is strategically situated in the SIPCOT (State Industries Promotion Corporation of Tamil Nadu) Industrial Area in Oragadam, close to Chennai, which is one of the largest commercial centers in South India and a major cultural, economic and education center too. The City is known as the “Detroit of India” for its automobile industry. The presence of about 20 Fortune 500 companies and other reputed manufacturing giants in and around Oragadam makes XIME Chennai an ideal location for a world-class Business School. The campus’ immediate neighbours are Renault Nissan and Royal Enfield. Others close to the Campus include Apollo, Bosch, Daimler India Commercial Vehicles, JCBL Marrel Tippers, Komatsu, Toyota Tsusho, Mindarika, etc.



WHAT OUR STUDENTS SAY

My experience at XIME has been very wonderful till now. It has been a few months since I joined the college, and I have learned a lot, not just academically but in all other aspects of career development. Faculty members have been supportive throughout. The all-time support and motivation of the faculty members have enlightened me throughout this wonderful journey.

Jasmine Mary Ekka, First-year student of Batch 2022-24



The decision I made to join XIME, Chennai, is unquestionably the best one I have ever made and one I will always treasure. XIME offers several possibilities and directions to help one pick up new talents. I was able to better identify my areas of strength and where I needed to improve. My interactions with the instructors have been kind and incredibly helpful. The intense competition has motivated me to provide my best effort.

Vignesh B, Second-year student of Batch 2021-23

I am working as an Account Manager for a SaaS company called Freshworks Technologies Private Limited. I completed my PGDM from XIME- Chennai, batch 2017- 2019. This journey with XIME Chennai will always be special to me, an experience of a lifetime. The college offers an intensive core curriculum and, rigorous personal & professional development programs along with wide opportunities for live projects, internships & placements. XIME has cultivated a sense of discipline & focus in me.

Atul Sagaya Dorai, Alumni from Batch 2017-2019



CAMPUS INFRASTRUCTURE

Academic Infrastructure

Each of the three XIME multi-acre campuses is strategically located within industry centres - Bangalore campus in Electronic City, Kochi campus in KINFRA Park, and Chennai campus in SIPCOT Industrial Area providing easy access for industry interactions.

- Multiple classroom configurations ranging from 40 to 150 seats
- Teaching aids such as SmartBoard, Video Streaming, LCD Projector, etc.
- Well-equipped computer centres in line with AICTE guidelines
- WiFi campuses enabled by high capacity Internet leased lines
- Large, state of the art auditoria provide students a live mega-stage experience
- Executive conference halls for management development programmes



Hostels

- In-campus hostel facilities for boys and girls, ensure safety as well as easy access to academic resources
- Medical insurance cover for every student





Library

XIME has fully equipped libraries on all three campuses with the following resources. The well-stocked central library has:

- A total of 60,000 books across its three campuses
- Online databases such as STATISTA, EBSCO, NDL, Thomson Reuters Eikon, SAGE online journals, and Plagiarism detection software - TURNITIN
- Availability of national & international magazines and journals
- Access to Harvard Business School cases

Facilities For Sports And Cultural Activities

XIME emphasizes on extracurricular activities as much as academics and encourages the students to engage themselves in sports and other cultural activities. The recreational facilities available for the students are:

- Contemporary gymnasia for boys & girls
- Facilities for Basketball, Badminton, Football, Volleyball, Billiards and indoor games such as Table Tennis, Carrom, and Chess
- A full set of in-house musical instruments

**Infrastructure and facilities may vary from campus to campus*



LEADING BY DOING

XIME is a student-centered Institution, where they are groomed to take on leadership roles when they step out of the campus. So most of the activities like organising seminars, cultural events or hosting other colleges at XIME Fests, are led by students themselves, exploring and honing their leadership skills.

The campus is always alive with excitement. Enthusiasm fills the air as students experience the joy of learning. From Directors, Deans, professors, academic counselors to campus custodians, all aim to help students discover their true potential. At XIME, each student is special and each is supported to be successful. XIME attempts to stimulate all students and to help them with the necessary intellectual resources to become productive managers who can adeptly face future corporate challenges.

Clubs

Clubs play an integral role in the overall student experience at XIME. In line with its motto of “Shaping Future Leaders”, clubs provide a platform for students to improve and hone their skills in communication, organisation, group dynamics, people management, etc. The entire system of Clubs is managed by students starting from planning the year’s activities, organising resources (including fund raising) and execution. These “out of classroom” experiences compliment the “in-classroom” learnings and positively impacts the student’s emotional, intellectual and social skills. During the course of these activities, students also develop skills that are specific to their career path and imperative for future job success. The various Clubs at

- XSeed - Social Club of XIME
- HRuday - HR Club
- MarkXime - Marketing Club
- Finitiative - Finance Club
- XOPS - Operations Club
- Empresario – Entrepreneurship Club
- X-Oration - Public Speaking Club
- President’s Club - Academic Excellence

Maria Philip ‘Future Leaders’ Debate Competition

This annual contest brings out the best ideas, the strongest thoughts, and the deepest convictions in the students. The best speaker of the competition receives the Maria Philip ‘Future Leaders’ Award. The competition carries total prize money of Rs. 5 lakhs and is managed entirely by the students, under the supervision of the faculty team. Hundreds of colleges from all the South Indian states participate in this competition.

Students’ Winning Streak

Winning is a tradition at XIME. Every year, XIME students actively participate in Management Fests organized by reputed B-schools and professional associations. In fact, XIME has a B-school contest of its own – XIMERA. In addition, students actively participate and do well in Corporate Events meant for B-schools.



BUILDING SOCIALLY CONSCIOUS LEADERS

SUPA (Socially Useful and Productive Activity) is a unique programme of XIME. Societal concern is one of the main values that XIME upholds. As part of the curriculum, students are expected to do an internship of 3 weeks with an NGO, a Hospital, Care Homes or SMEs usually at the beginning of January each year. The idea is to expose the future managers to management in the voluntary sector and sensitize them to the special needs of people from deprived sections/communities. The students apply their managerial skills and help improve the efficiency and effectiveness of these NGOs, hospitals, care homes or SMEs. This also encourages them to make their contributions towards such organizations under study and kindles the spirit of citizenship amongst them. Students take up viva after the completion of SUPA which holds 2 credits and substantiate their contribution towards the organization with which they intern or undergo societal projects.



RESEARCH AT XIME

XIME has a vibrant research culture that encourages students to explore and discover new practices in the field of management science.

A specially designed course on Research Methodology has been included in the first year PGDM Programme to train students in research methods and research ethics. This two-credit initiative has been made mandatory, prior to conducting field research and publishing research papers under the mentorship of assigned faculty mentors. Since publishing research articles develops analytical skills and critical thinking, faculty members from different specialisations are encouraged to do research projects with students. A compulsory two-credit research project course in the third term ensures that all students do quality research as part of the programme. 127 research papers were published by faculty and students in the last one year.

XIME's full-fledged, multidisciplinary research center has a research library and state of the art computer systems with all research tools and online databases preloaded. The Research Centre works closely with industry and actively seeks the participation of industry experts while developing research projects. This ensures XIME's research output is current and relevant to the needs of industry.

The role of the Research Center is to promote world standard research activities with an objective of nurturing competent and socially committed management thinkers, while publishing research articles, reports and books on various aspects of business management, to contribute to the country's intellectual capital.

This Research Center subscribes to a wide variety of journals (22 Nos), reference books (150 Nos) and magazines.

XIME provides ample opportunities to students to participate in research related activities.

DOCTORAL PROGRAMME (Ph.D.)

Since 2015-16, XIME Bangalore has been recognized as a research center by the University of Mysore for conducting the Ph.D. programme in Management. It provides guidance, assistance, infrastructure and academic support for faculty members and research scholars with a high degree of professional competence and commitment for upholding high research standards. XIME has recognized Research Guides specialized in areas like Marketing, International Business, Finance, Business Excellence, Information systems, Business Strategy, General Management, Knowledge Management, Innovation, Economics, etc.

XIME Research Center plays the role of an information provider, facilitator and agent catering to the needs of research aspirants. The quality of research at XIME is measured by publications in Top-ranked academic journals with a high citation index. XIME subscribes to leading academic databases like SAGE, EBSCO, Reuters, and Harvard Business School.

LEADERSHIP AT XIME



Prof. J. Philip

Principal Founder XIME & Chairman, XIME Bangalore;
Former Director, IIM - Bangalore

Mr. Anil J. Philip

President, XIME Society; Former Executive
Vice President, Vodafone Idea



Amb. C. P. Ravindranathan, IFS (Retd.)

Chairman, XIME Kochi; Former High Commissioner of
India to Australia

Mr. B. Muthuraman

Chairman, XIME Chennai; Former Vice Chairman,
TATA Steel Ltd. & Former President - CII



Sr. Prameela P. A

Vice President, XIME Bangalore,
Former Sister Superior at St. Martha's Hospital

Mr. C. J. Kuncheria

Secretary, XIME Society;
CEO, Modern Rubber Industries



Mr. V. O. Sebastian

Vice Chairman, XIME Kochi & Chairman, ARECA General
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Director, XIME Bangalore, Former Principal,
Marian College, Kuttikanam



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Director, XIME Kochi, Former Principal,
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Mr. S. Chandrasekhar

Assistant Professor, XIME Chennai

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INTERNATIONAL LINKAGES

XIME has entered into Memoranda of Understanding (MOU) with a number of prestigious universities around the world to promote academic cooperation and cultural exchanges.

They include the following:

1. Audencia Business School, Nantes, France
2. Institut D' Administration Des Entreprises De Paris Sorbonne Graduate Business School, France
3. GDUFS – Guangdong University of Foreign Studies, Guangzhou, China
4. Shanghai University of International Business and Economics, China
5. Nagoya University of Commerce and Business, Japan
6. Avans Hogeschool University of Applied Sciences, Netherlands
7. RANEP, Moscow, Russia
8. SUM - State University of Management, Moscow, Russia
9. Houston Baptist University, Houston, Texas, USA
10. Redlands University, California, USA

Audencia Nantes School of Management, a highly rated B-School in France has been sending its students to XIME during some of the academic terms. Earlier, Avans Hogeschool, Netherlands pursued a Student Exchange programme with XIME. Over the years, XIME has hosted students and faculty groups from

programme with XIME. Over the years, XIME has hosted students and faculty groups from Institutes such as Houston Baptist University, University of Redlands (USA), La Salle University (USA), University of Milano-Bicocca (Italy), St. Thomas University (USA), ITAM University, Mexico and University of Akron (USA). In continuation of a tradition that has been established, XIME students also attend classes at some of the partner Institutions abroad.

International Winter & Summer Exchange Programmes

Except during the covid period around 40 XIME students have been annually attending their winter exchange programmes at Audencia Business School, France. The programme includes seminars on the 'European Union as an Economic Community', 'Doing Business in Europe', 'International Business' and such others by guest lecturers from Paris, Nantes and Brussels. Another group of around 40 students have similarly attended winter internship at Guangdong University of Foreign Studies, Guangzhou, China. The programme consists of lectures and discussions on Chinese business and culture. It also includes visits to industries and the cities of Shanghai and Beijing.

One or two of our students every year have been attending summer internships at Nagoya University of Commerce and Business, Japan.



ASSOCIATION OF BRICS BUSINESS SCHOOLS

XIME Bangalore Chairman, Prof. J. Philip is the founding President of the Association of BRICS Business Schools (ABBS). This was set up in January 2009 and is a group of business schools from Brazil, Russia, India, China and South Africa to promote cooperation and exchange among themselves for the benefit of their students, faculty, and administration.

XIME students benefit from the several activities consisting of students' meets and faculty exchanges within the framework of the Association of the BRICS Business Schools (ABBS).

A 14 member XIME contingent participated in the 7th BRICS Students' Meet hosted by the State University of Management, Moscow during November 10-12, 2015. This also coincided with the Annual Conference of ABBS. In this conference, Prof. J. Philip was again elected as the President of the Association. He took over the position from Prof. Vladimir Godin, SUM, Moscow.

The 10th BRICS Students Meet was held at Pontifical Catholic University of Parana (PCUP) University, Brazil in November 2018. A team of 10 students and two faculty from XIME participated in this meet. The 11th BRICS Students Meet was held in China hosted by Guangdong University of Foreign Studies (GDUFS), Guangzhou. A team of 15 students and three faculty members from XIME participated in the BRICS Students Meet. The covid pandemic caused temporary disruption to ABBS activities. But, it will resume its activities this year.



Program Educational Objectives (PEO)

PEO 1. The students will be able to assume managerial roles in business, industrial or other organizations and/or undertake entrepreneurial ventures such as would drive economic growth and technological innovation in the country.

PEO 2. The students will attain all-around professional and personal development, by dint of analytical, problem-solving, and decision-making capabilities combined with soft skills.

PEO 3. The students will imbibe the best Corporate Governance practices and have it in them to take decisions upholding high societal values and professional ethics.

PEO 4. The students will be proficient in teamwork as future managers with a global perspective as well as the potential to achieve organizational goals while having the mindset to act responsibly towards all stakeholders.



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The Administration of Xavier Institute of Management & Entrepreneurship (XIME) reserves the right to make any change in the requirements and regulations for admission, regulations for continuing in the course or for graduation, contents of the courses, fees charged, regulations affecting students, attendance, programme administration, or make any suitable modifications in any provision of the course syllabus, hostel admissions or in any matter incidental or ancillary there to, should these be deemed necessary in the interest of the students, the institute, or the profession. All matters of dispute shall be subject to the jurisdiction of the courts of Bangalore.

Mr. C. J. Kuncheria
Secretary, XIME Society

**The content of the brochure is accurate at the time of writing. It is subject to change depending on market conditions and new information.*



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